Leadership Style Quiz

This quiz aims to help identify the styles you use most or least. Listed below are some statements about different behaviours. Indicate how much these describe you or are true for you, by scoring them from 0 - 4 in the space beside each statement. There are no right or wrong answers.

The numbers 0 - 4 represent the following ratings:
0 = never true for me
1 = hardly ever true for me
2 = sometimes true for me
3 = fairly often true for me
4 = frequently if not always true

1. _____ My focus is on productivity, achieving goals and targets
2. _____ Taking care of my people takes priority over tasks at hand
3. _____ I'm comfortable with power and I seek higher positions
4. _____ I expect to be promoted on the merit of my work & reputation
5. _____ I like change, anything new & different, lots of options, choices
6. _____ I'm more comfortable following tried & trusted procedures
7. _____ I like a good challenge and enjoy working by myself, independently
8. _____ I'm a great team player and enjoy the comfort of working in a group
9. _____ I love to make decisions, take risks and act from gut instinct
10. _____ I like to seek everyone's views & gather information before deciding
11. _____ Inventing new solutions and dreaming up new strategies excites me
12. _____ I love nothing better than problem solving
13. _____ Competition motivates me and brings out my best qualities
14. _____ I never feel qualified enough, despite years of study & experience
15. _____ I don't like rules, punishment, or being managed.
16. _____ I prefer set procedures, routines, and satisfying clear requirements.
17. _____ I need to be in control and prefer to have my own project or area
18. _____ I love camaraderie, everyone getting along and working together
19. _____ It's not what you know, it's who you know that counts.
20. _____ Friendly relationships and loyal camaraderie are what I value and trust.

Scoring:
Add up all your scores for all ODD number statements Total: ________

Add up all your scores for all EVEN number statements Total: _______

Score meaning on back.

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